

AIGETOA: Committed to BSNL's Growth, Resolute on Executive Rights



Dear Colleagues,

I sincerely thank you for once again entrusting me with the responsibility of serving as the General Secretary of AIGETOA. On behalf of my CHQ colleagues, I assure you that every effort will be made to fulfill the long-pending aspirations of executives by resolving crucial HR issues related to Pay, Pension, and Promotions, including the 3rd PRC.

AIGETOA congratulates all employees, the management, and the Government of India for achieving a net profitable quarter for BSNL after 17 years of continuous losses. This remarkable milestone reflects the collective determination and perseverance of the entire BSNL family.

AIGETOA has always been at the forefront—not only in championing the rights of BSNL executives but also in actively contributing to the company's growth. **In line with this commitment, our members have pledged full support in achieving the crucial revenue targets for FY 2024-25.** This includes pushing forward FTTH connections, SIM card sales, the 4G rollout, and Enterprise Business (EB) services, **with February 2025 being observed as FTTH Month to accelerate sales.** We firmly believe that a thriving BSNL directly benefits its workforce, and we are fully aligned with the mission to strengthen the organization.

However, while AIGETOA has unambiguously demonstrated its intent to stand with BSNL in its financial goals, **we also expect BSNL Management to honor its commitments regarding the long-pending HR issues.** As a goodwill gesture, management has agreed to designate **"April 2025" as "HR Resolution Month"**, during which critical concerns related to **Pay, Pension, and Promotion (PPP), including the roadmap for the 3rd PRC,** are expected to be resolved. **We view the declaration of BSNL HR Month as a rightful reciprocation of the unwavering support extended by employees in driving BSNL toward absolute profitability.**

At the same time, we cannot overlook past instances where assurances were made but only token resolutions were offered in return. Let there be no ambiguity—AIGETOA and its members have consistently gone the extra mile to achieve growth objectives. However, if our rightful demands are diluted or indefinitely delayed under the guise of symbolic gestures, AIGETOA will have no choice but to recalibrate its course of action accordingly. **Our patience is not limitless, and our members, who have always upheld the company's interests, will not hesitate to take any necessary course of action "to secure" "what is rightfully ours".**

We categorically state that while **BSNL's growth remains our priority,** but let it also be clear—**AIGETOA will not compromise when it comes to securing justice for its members.** Our core mission is to ensure the resolution of critical HR issues—**Pay, Pension, and Promotions and these can never be sidelined.**

The next two months will not only determine **BSNL's financial success** but also the **management's credibility in honoring its commitments** made to its dedicated workforce. **The coming two months will determine whether BSNL ushers in a new era of exemplary employee-employer relations or whether AIGETOA must once again embark on a struggle akin to Operation Sacrifice, August Kranti, Mission Sangharsh, or Operation Lakshya in pursuit of justice.**

Hence, we call upon all our members to give their **100% effort** in strengthening BSNL and achieving higher revenues. **Let our collective commitment be a testament to our dedication and strength, propelling our beloved company to even greater heights.** However, if there is any deviation from the agreed stand of management, **AIGETOA will not hesitate to shift gears and recalibrate its energy to the path of organizational actions.**

All executives must remain vigilant and prepared for decisive organizational actions, should the situation demand it.

Together, we march ahead, not just with hope, but also with firm resolve

With Best Regards



Ravi Shil Verma

General Secretary

On Behalf of Team AIGETOA CHQ

